PROJECT PLANNING
A GUIDE FOR HOMEOWNERS
GETTING STARTED

GET INSPIRED!
Browse our catalog, website, and social media and think about features you’d like in your outdoor living space.

DO YOUR RESEARCH & DREAM BIG!
Learn all about pavers, selecting a contractor and more with our Groundwork series by visiting our YouTube channel — YouTube.com/EagleBayPavers. Also browse our winning Hardscape Hero™ projects for the ultimate patio inspiration.

MEET CONTRACTORS!
Schedule appointments with contractors. Use the Contractor Interview Questions on page 7 of this guide to find the perfect fit.

PLAN YOUR PROJECT!
Use the Eagle Bay Design Studio through your contractor to make your vision a reality. For additional guidance, contact a sales specialist at 800.321.9141.

GroundWork is an educational video series designed to help you learn more about Eagle Bay pavers. Watch it on our YouTube channel to get helpful tips and ideas. And check out our Facebook and Pinterest pages for more inspiration.

WHY PAVERS
Want to know why an interlocking paver system is the best choice? Watch this video to learn how pavers really work.

PAVER STYLES & FINISHES
Use this helpful guide to understand the differences between our various paver styles and finishes. Take notes on which features you want in your outdoor living space.

CHOOSING A CONTRACTOR
Ready to get started? Use this video to prepare for your meetings with contractors.
FIND THE RIGHT CONTRACTOR

We want to make completing your project as easy as possible, so we’ve created several tools to help you make an informed decision when hiring a contractor.

CONTRACTOR INTERVIEW WORKSHEET

Our Contractor Interview Worksheet on page 7 is the most important tool you can use when selecting a contractor. It can help guide your conversations and assist you in getting the information you need.

HELPFUL TIPS!

Here are three tips to help you develop a great working relationship with your contractor.

TIP 1  Contractors are often on job sites during the day, and they may not answer or return your phone calls or emails immediately. A good rule of thumb is to give them 24 hours to respond. If they get back to you within that time frame, they’re on top of things.

TIP 2  When you meet with a contractor for the first time, don’t expect to leave with an estimate. Most contractors will take measurements of your space and get back to you after they’ve had time to put together a rough sketch of your job.

TIP 3  Go into your meetings open to suggestions. Contractors are often eager to show their creativity, and they may bring some great ideas to the table. Giving them some room to help you design your project may result in an outdoor living space even more beautiful than you imagined.

Questions? Contact us at 800.321.9141
**TIP 1** Talk to your contractor about access to your project. Realize that your area will become a construction site. There will be digging, machinery, etc. that will take place around your new outdoor living space.
EAGLE BAY CONTRACTOR CHECKLIST

SUGGESTED INTERVIEW QUESTIONS FOR HARDSCAPE CONTRACTORS

If you want professional results for your patio, driveway, or wall project, you’re going to need some help. But you don’t have to know everything about pavers to hire a contractor. All you need are the right questions.

1. How long have you been installing pavers?
2. Are you a member of the ICPI (Interlocking Concrete Pavers Institute) or other trade associations? Membership in a local trade association shows a level of professionalism and credibility.
3. Will you follow ICPI specifications for the installation? 
4. Do you guarantee your work for at least one year?
5. Will you return in one year to inspect it?
6. How long will the project take and what hours of the day will you be working?
7. How many people are in your crew?
8. Please provide pictures of recently completed jobs.
9. Please provide current liability insurance certificate. The contractor should be insured for any damage or injuries that occur on your property.
10. Please provide documentation that your contractor’s worker’s compensation insurance covers the whole job and crew.
11. Please provide a written, itemized proposal outlining the scope of work and terms of payment? It should include starting and completion dates, demolition, excavation, paving, and base materials, as well as any applicable taxes.
12. Please provide at least three referrals from past clients. Referrals can only help if you call them. Here are a few questions to ask:
   A. Were you happy with the work?
   B. Did the contractor clean up each day?
   C. How did the contractor handle plan changes?
   D. Was the job completed on time and at the quoted price?
   E. Would you hire this contractor again?

NOTES

Eagle Bay would like to thank the ICPI for the use of this checklist. This is intended to be used as a general guide for the installation of interlocking concrete pavers. The materials and construction methods may vary as a result of climate conditions in your region.
Congratulations to the 2017-2018 Monthly Winners!

Eagle Bay HARDSCAPE HEROES™ are chosen monthly by a panel of architects along with landscape and hardscape professionals. Visit our blog at EagleBayPavers.com to see their winning jobs and read interviews.

Glen Allen Grounds Management
Eric Ellington | Glen Allen, VA

Virginia Beach Patios
Patrick McGrath | Virginia Beach, VA

Dominion Pavers
Chris Rupp | Virginia Beach, VA

Denison Landscaping
Zach Brown | Fort Washington, MD

Ferris Landscaping
Clinton Ferris | Madison, VA

Commonwealth Curb Appeal
Chris Johannsen | Midlothian, VA

Landscape Solutions of Virginia
David Durning | North Chesterfield, VA

Heath Landscaping
Jerry Heath | Chatham, VA

Greensward LLC
Andrew Cutright | Culpepper, VA

Outdoor Visions by Jeff Gray
Jeff Gray | Newport News, VA

Osterhus Outdoors
Ken Osterhus | Salisbury, NC

Albemarle Walls & Pavers
Wayne Long | Elizabeth City, NC
PAST MONTHLY WINNERS

2016-2017
- DSD Landscaping
- Deckscapes of Virginia
- Garden Sanctuaries & Design
- Cross Creek Nursery
- Outdoor Visions by Jeff Gray (HH of the year winner)
- Ultimate Hardscapes
- James River Nurseries
- Williams Landscape & Design
- Rock Creek Innovations
- Bluehill Landscapes
- Commonwealth Curb Appeal
- Permanent Paving & Sealing

2015-2016
- Stafford Nursery
- Advantage Landscaping
- Osterhus Outdoors
- Sherbeyn’s Lawn & Landscape (HH of the year winner)
- Tidewater Pavestone
- Ultimate Hardscapes
- Trademark Landscapes

INCEPTION-2015
- Landscape Solutions of Virginia
- Atlantis Patios
- Betts Masonry
- Commonwealth Curb Appeal
- Ultimate Hardscapes
- Arrowwood Landscapes
- BlueHill Landscapes
- Garden Sanctuaries Landscaping & Design, LLC
- Basnight Land & Lawn
- Molter Landscaping LLC
- Permanent Paving & Sealing, LLC
- Landscape Solutions of Virginia
- James River Nurseries — The Hardscape Division
- Virginia Beach Patios
- Brown Landscaping Maintenance

FIND MORE INSPIRATION FOR YOUR HARDSCAPE PROJECT

- Pinterest.com/EagleBayPavers
- Facebook.com/EagleBayPavers
- Instagram.com/EagleBayPavers
- YouTube.com/EagleBayPavers